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# Agile MVPs and EVM

*Implications of truly agile Minimally Viable Products (MVPs) on the use of EVM*

# About...



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Leads an acquisition division that includes defense business systems (move.mil, MilMove prototype, and the Defense Personal Property System) and Services Category (SCAT) 1 and 2 Service Acquisitions for worldwide household goods shipping and storage, and vehicle shipping. This division supports the Defense Personal Property Program's multibillion dollar relocation enterprise.

# Agenda

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- ❑ Earned Value Management (EVM) Summary
- ❑ EVM and Agile
- ❑ Emerging DoD skepticism on wrapping EVM around Agile
- ❑ Discussion about options to get decent estimates and trade space without full analysis

# Earned Value Management (EVM)

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- ❑ Understand current project state relative to planned state
- ❑ Predict completion cost and date
- ❑ Assumptions
  - Full scope is understood
  - Value equals cost
  - Work package estimates are accurate
  - Work package sequence does not change

# EVM in the Government

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- ❑ Required for Cost Contracts > \$20M Lifecycle, scrutinized over \$50M
- ❑ Drives suboptimal contract types?
  - Commercial (therefore FFP) to avoid EVM
  - Waterfall so EVM works as intended
- ❑ How do I avoid it?
  - Approved Determination and Finding
  - Defense Personal Property System Example

# EVM and Agile

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- PMI Agile Practice Guide, “Traditional EVM metrics like schedule performance index (SPI) and cost performance index (CPI) can be easily translated into agile terms.”
  - SPI = ratio of completed to planned story points
  - CPI = ratio of earned value (completed features) to the actual costs



# Is Translation Easy?

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- If it is, you may not “agiling” right
  - How can you know the size without 100% plan?
  - Distance skews perspective
  - Focus on the MPV
  - Frequent design and priority changes
- Ratio of completed features to actual costs
  - Capacity costs tend to be flat, based on team size
  - Completed work loses meaning without knowing how much work is left
  - But this isn't completely off, it's basically burn down

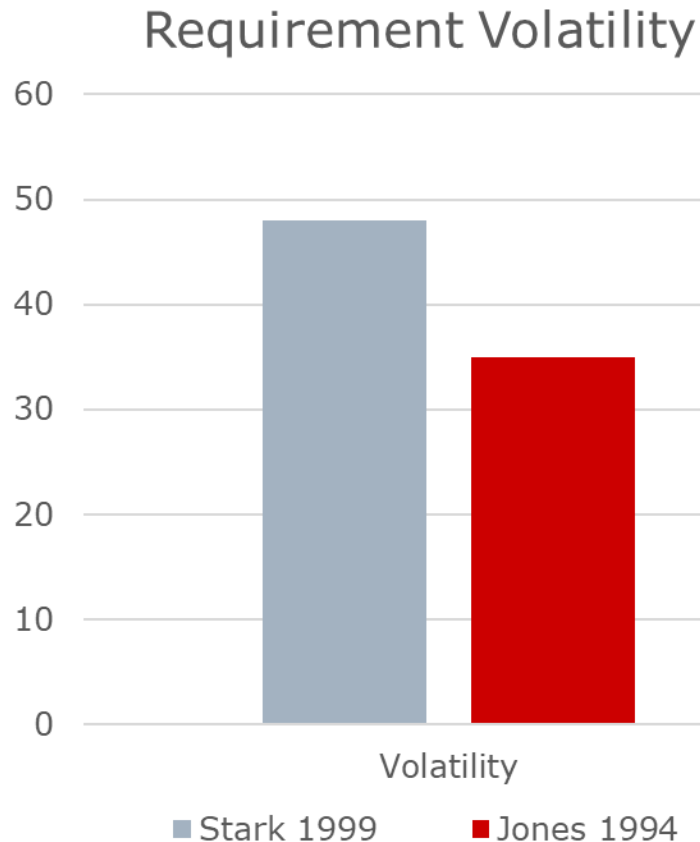
# Conflict between EVM and Agile Values

- **Customer collaboration** over contract negotiation
  - **Responding to change** over following a plan
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- EVM relies on Work Packages' Cost and Sequence
  - Re-sequencing skews predictions
  - Dropped, added, or redefined packages
  - Rebaselining
- Can we resolve tension between EVM's hunger for WBS and agile's embrace of change?



# Requirement Volatility is a Historic Problem



- Stark Study of 44 releases found 48% to 600% (1999)
- Jones Study of 60 projects found 35% (1994)
- Among them, 33% to 50% delivered requirements that were not part of the original plan
- Jones found requirements change at 1% per month

# Agile Embraces Requirement Volatility

- **Customer collaboration** over contract negotiation
  - **Responding to change** over following a plan
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- Agile Cost, Quality, and Schedule are fixed
  - Capability varies to fit those constraints
- Frequent user interaction refines what's possible
  - Further increases requirement volatility
- How deep / wide should elicitation be?
  - T-Shirt Sizing of road-mapped features vice pointing
  - Just-in-time story design, don't design it twice
  - Estimates based on complexity as defined by the individuals conducting the analysis
  - Teams' velocity and pointing evolve over time

# Concern Gathering on EVM vs Agile

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- SEI, Agile Metrics: Progress Monitoring of Agile Contractors, 2014
  - [EVM] is foreign to a typical Agile implementation
- NDAA 2018
  - Sec Def select at least four agile projects and omit EVM, IMS, IMP, Tech Docs, etc.
- Software is Never Done (Defense Innovation Board, 2019)
  - Revise DFARS Subpart 234.201, DoDI 5000.02 Table 8, and OMB Circular A-11 to remove EVM requirement.

# Right tool for the job

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- Don't design too early
  - Requirements will change anyway
- Which agile metrics are best predictors?
  - Burn up/down, roadmap, etc.
- But if we can't estimate, how do we budget and with what level of confidence?

# Agile Estimating Discussion

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- Engineer only enough to get to the next step
  - How sure can we be about what it takes to get “done”?
- Cocomo II – can we get enough function points?
- Use Case Estimating – can we get enough fidelity?
- MoSCoW Estimating – can this establish objective and thresholds levels?